

Chapter 134

Parts Specialist

Find the words in the grid. Words can go across, down and in the two forward diagonals.

M K F C T N F K D Y V Z N H I K C H A R G E P O L I C Y K Y Z I
 K R I M N D T Q J G T F Y G L N L N R R V N G T X M C V E R W N
 G T R B K S L Z D Y V R J W M V V M N R M N Y Y L P V V R Z O F
 M N S H S E N O H X K V O V B Q T O E H I Q J Y G C R Y W T R O
 Q B T P P A T Z S C L B B N F C G D I P M K J L T U D R T W I R
 M W I K E S G Z W T C Z B H Q I R C E C H M A R S C C Y Z A G M
 L P N X C O G B T P S K E K V O F E L N E I G N Y N U C B R I A
 P Y F K I N X L T L K A R J K M K O W T R T O J W R S L C E N T
 L M I Y A A Q M K Y Z X L C C E R X W E K I T T P V T X R H A I
 B N R N L L Q K N G Z N O E S O W F T H T W E Q A Q O O C O L O
 T U S D O I W P Q Z H T D U S R R A C C C K G T R S M U T U E N
 K P T W R T K T G F S N O R Y R M E A K R X K W T W E T M S Q R
 W S O A D E Q T W L F H E R Z E E F C A W T C R S J R S D E U E
 D E U R E M T T M X F D F Y C Y S P M H W K A Y B B S I X D I T
 P L T R R P Y W Z K A L V N G I B R O K A P V R U P A D R I P R
 O L S A H Z T X Y E C T E J T Y E L M R S R N N L Z T E T S M I
 E I T N V F N F L H N R L A P T R N P E T N G N L T I P R T E E
 M N O T D M Q S T P E J S H F D H F O L L C L E E W S U Z R N V
 F G C I M N S K V F V R D A F W V G Z M N Z K V T R F R D I T A
 X D K E G O H P E L E D G R X K B Q F K C L R R I Q A C R B S L
 K W R S L Y T R K M L N X F K K R K L Y N X T D N L C H R U U S
 R P O Y T Y B T O J K P U R C H A S E O R D E R S V T A C T P Y
 K L T F M L H T K V M L G P J W D V T R C G L Y L Y I S T O P S
 B R A L B M S B H W N L T N I M P U L S E I T E M D O E W R L T
 X H T N Q U P D R J Z N X X C N H K P C E N D C A P N L R K I E
 F K I M C I N V E N T O R Y D I S C R E P A N C Y F O R M B E M
 L Z O S A L E S O B J E C T I O N S N N J Y L X K T Q Y K D R S
 V G N K C V D C L R X V R P L F N B X W K Z C J D F D Q X G P T
 M M R M R L G M G K K Y Z Z O J M W P D V T M P J G T F V W A K
 O R I G I N A L E Q U I P M E N T M A N U F A C T U R E R S R T
 N B T S U P E R S E S S I O N B U L L E T I N M Y R L L B J T K
 Q G W S U B S C R I P T I O N B A S E D E L E C T R O N I C S M

<http://jameshalderman.com>

Aftermarket
 Charge policy
 Core charge
 Customer satisfaction
 Customer satisfaction survey
 End cap
 FIFO
 First in first out stock rotation
 Housekeeping
 Impulse item
 Information retrieval systems
 Inventory discrepancy form

Invoice
 Jobber
 Loss leader
 Lost sales report
 OEM
 OES parts
 Original equipment manufacturers
 Original equipment supplier parts
 Outside purchase
 Parts bulletins
 PO
 Purchase order

Reference material
 Sales objections
 Seasonal item
 Special order
 Stock order
 Subscription based electronic
 Supersession bulletin
 Upselling
 Warehouse distributor
 Warranties