

Name \_\_\_\_\_

**MULTIPLE CHOICE. Choose the one alternative that best completes the statement or answers the question.**

- 1) When searching for a job, which of these should be considered? 1) \_\_\_\_\_  
A) Drug testing policy  
B) Experience requirements  
C) Tools needed  
D) All of these
- 2) A beginning service technician earns \$400 per week. How much should the technician spend on a vehicle payment? 2) \_\_\_\_\_  
A) \$400 per month  
B) \$500 per month  
C) \$800 per month  
D) \$1000 per month
- 3) Technician A says that the net pay amount is usually higher than the gross pay amount. Technician B says that the gross pay amount is usually higher than the net pay. Which technician is correct? 3) \_\_\_\_\_  
A) Technician A only  
B) Technician B only  
C) Both technicians  
D) Neither technician
- 4) For an employer/employee relationship to exist, which of these must be TRUE? 4) \_\_\_\_\_  
A) The employer directs the employee to report to work and assigns work responsibilities.  
B) The employer controls the times and location the employee is to report to work.  
C) Both A and B must be true for an employer/employee relationship to exist.  
D) Either A or B must be true, but not necessarily both.
- 5) Computer skills are only important for the service advisor who creates the work order. 5) \_\_\_\_\_  
A) True  
B) False
- 6) What is an advantage to a 401(K) retirement plan? 6) \_\_\_\_\_  
A) The income is not taxed until it is withdrawn.  
B) Many employers will match a percentage of the employee's contribution.  
C) Both A and B  
D) Neither A nor B
- 7) It is wise to consult with which of these professionals when starting your own business? 7) \_\_\_\_\_  
A) Lawyer  
B) Accountant  
C) Insurance agent  
D) All of these

- 8) The flat rate pay arrangement is also known as \_\_\_\_\_. 8) \_\_\_\_\_
- A) commission pay
  - B) incentive pay
  - C) both A and B
  - D) neither A nor B
- 9) Which is NOT recommended during an interview? 9) \_\_\_\_\_
- A) Wear shoes that are not sneakers
  - B) Wear a shirt with a collar
  - C) Have clean hair
  - D) Wear jeans
- 10) Housing expenses should not exceed \_\_\_\_\_ percentage of gross monthly income. 10) \_\_\_\_\_
- A) 30%
  - B) 50%
  - C) 15%
  - D) 4%