

Name _____

MULTIPLE CHOICE. Choose the one alternative that best completes the statement or answers the question.

- 1) What does turning into and out of a driveway test? 1) _____
 - A) The transmission
 - B) The engine
 - C) The body for rust
 - D) The suspension

- 2) A used vehicle with ABS and navigation system may be easier to resell. 2) _____
 - A) True
 - B) False

- 3) In most cases, selling your old vehicle includes fixing anything that may be wrong with it before selling. 3) _____
 - A) True
 - B) False

- 4) Why drive next to a building or a wall during the test drive? 4) _____
 - A) To hear noises from the vehicle
 - B) To see the vehicle in the reflection of windows
 - C) To check for a bad radio antenna
 - D) Both B and C

- 5) Preparing a new vehicle for delivery to the new owner includes _____. 5) _____
 - A) Rotating the tires
 - B) Removing the hubcaps
 - C) Removing protective coverings
 - D) Installing a fresh air filter

- 6) Which of these will make selling a vehicle more difficult? 6) _____
 - A) Replacing the tires
 - B) Over cleaning
 - C) Adjusting the door gaps
 - D) Over-pricing

- 7) Which vehicle condition means that major mechanical or body work is needed? 7) _____
 - A) Poor
 - B) Fair
 - C) Excellent
 - D) Good

- 8) What questions should a buyer ask the seller? 8) _____
 - A) Is the title clear of any loans or liens?
 - B) What is wrong with the vehicle?
 - C) Why are they selling the vehicle?
 - D) All of the above

9) Why check the trunk of a used vehicle?

9) _____

- A) To check that the jack and jack handle are included
- B) To see if there is a spare tire
- C) To check the general condition of the trunk
- D) All of the above

10) A privately sold vehicle will usually have a higher price than a vehicle sold at dealer retail.

10) _____

- A) True
- B) False

Answer Key

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1) D

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2) A

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3) B

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4) A

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5) C

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6) D

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7) A

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8) D

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9) D

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10) B

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