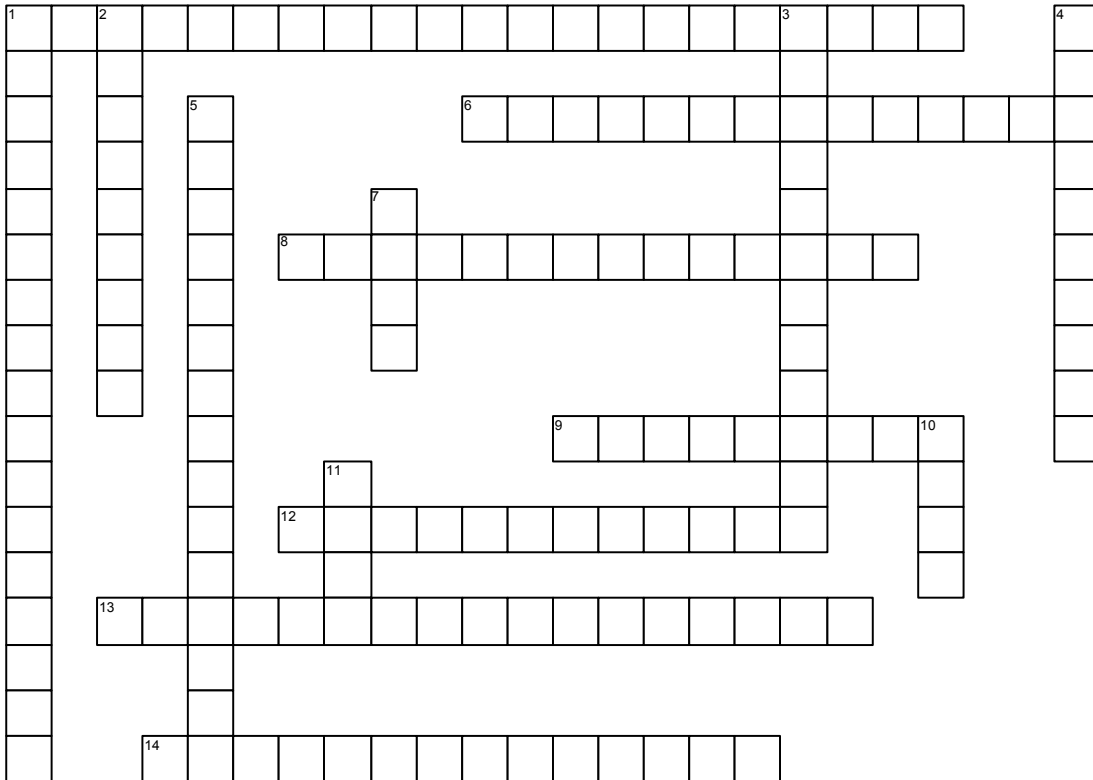


Used Vehicle and Pre-Delivery Inspections

Chapter 70



<http://jamshaldeman.com>

ACROSS

- 1 The purpose of the _____ is to prepare the vehicle for customer use after a new vehicle has shipped from the assembly plant to the selling dealer.
- 6 The first of _____ is to try to avoid buying a vehicle at night.
- 8 Another name for trade-in value is _____.
- 9 Cleaning a vehicle is called _____.
- 12 The _____ states the vehicle will be worth half in 3 years.
- 13 The highest value of a vehicle is called the _____.
- 14 _____ means that the vehicle is completely cleaned inside and out including under the hood and in the trunk, plus a complete mechanical condition restoration to industry standards.

DOWN

- 1 The _____ reflects the price that a buyer is willing to pay to a willing private owner of a vehicle.
- 2 _____ means that the vehicle is free of any body or mechanical faults and is clean both inside and outside.
- 3 The _____ is generally 60% to 80% of the retail value and is the price that dealers pay for used vehicles.
- 4 Any vehicle should be _____ before purchase.
- 5 The listed _____ is average, which means that as many vehicles are sold above the indicated price.
- 7 _____ means there are several mechanical or appearance problems.
- 10 _____ means some normal wear and may need a light reconditioning.
- 11 _____ means it may need mechanical or appearance reconditioning.