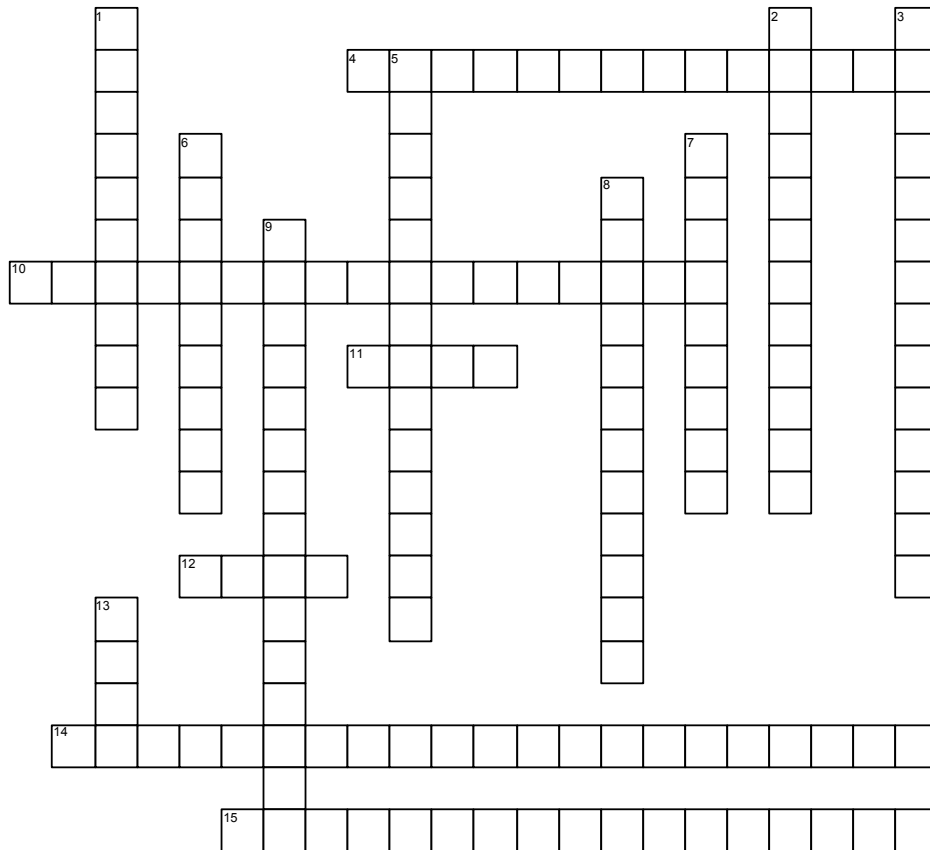


# Used Vehicle and Pre-Delivery Inspections

## Chapter 40



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### ACROSS

- 4 Another name for trade-in value is \_\_\_\_\_.
- 10 The \_\_\_\_\_ reflects the price that a buyer is willing to pay to a willing private owner of a vehicle.
- 11 \_\_\_\_\_ means it may need mechanical or appearance reconditioning.
- 12 \_\_\_\_\_ means some normal wear and may need a light reconditioning.
- 14 The purpose of the \_\_\_\_\_ is to prepare the vehicle for customer use after a new vehicle has shipped from the assembly plant to the selling dealer.
- 15 The highest value of a vehicle is called the \_\_\_\_\_.

### DOWN

- 1 Any vehicle should be \_\_\_\_\_ before purchase.
- 2 The \_\_\_\_\_ is generally 60% to 80% of the retail value and is the price that dealers pay for used vehicles.
- 3 \_\_\_\_\_ means that the vehicle is completely cleaned inside and out including under the hood and in the trunk, plus a complete mechanical condition restoration to industry standards.
- 5 The first of \_\_\_\_\_ is to try to avoid buying a vehicle at night.
- 6 Cleaning a vehicle is called \_\_\_\_\_.
- 7 \_\_\_\_\_ means that the vehicle is free of any body or mechanical faults and is clean both inside and outside.
- 8 The \_\_\_\_\_ states the vehicle will be worth half in 3 years.
- 9 The listed \_\_\_\_\_ is average, which means that as many vehicles are sold above the indicated price.
- 13 \_\_\_\_\_ means there are several mechanical or appearance problems.